

# Buyer Consultation Questionnaire

### <u>Lifestyle</u>

- 1. Who will be living in the home you purchase?
- 2. Will anyone else be spending more than an occasional overnight stay (e.g., parents)?
- 3. Describe your lifestyle. What do you enjoy doing at home? (e.g., Do you do a lot of entertaining? How do you spend your time in the evenings and on the weekends?)
- 4. Does your home need to accommodate any special needs?
- 5. Do you have any pets?
- 6. Do you have anything special that needs to be accommodated such as athletic equipment, fine art, large furniture, or a large collection?



7	. When	people	come	to yo	ur h	iome,	what	do	you	want	your	home
	to say	y about y	you?									

8.	Is there anything	Ishould	know	about your	lifestyle	that I	have
	not asked?						

#### **Location**

- 1. Tell me about your ideal location.
- 2. What is your maximum commute time and distance?
- 3. What is your work address?
- 4. Are schools important?
- 5. Is there a particular view you are seeking (e.g., skyline, lake, mountains)?
- 6. What else is important about your location?



#### <u> House - General</u>

- 1. Do you have a preference for when the house was built?
- 2. Do you want a house in move-in condition or are you willing to do some work on it?
- 3. When people come to your home, what do you want your home to say about you?
- 4. Do you want to have a swimming pool or hot tub?
- 5. Are you looking for any structures such as a greenhouse or shed?

### <u> House - Structure/Exterior</u>

- 1. What type of home are you looking for (e.g., single-family, condo, townhouse, etc.)?
- 2. Approximately what size house are you looking for (square footage)?
- 3. How many stories?
- 4. What size lot would you like?



5.	What	architectural	styles	do	vou	prefer?
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- 6. What type of exterior siding will you consider?
- 7. Do you want a porch or deck?
- 8. What are you looking for in terms of a garage (e.g., attached, carport, etc.)?
- 9. What other exterior features are important to you?

#### House - Interior

- 1. What kind of style do you want the interior of your home to have (e.g., formal, casual, cozy, traditional, contemporary)?
- 2. What kind of floor plan do you prefer (e.g., open vs. walls between all living spaces)?



3. In general, what are your likes and dislikes for the interior of your home?

#### Bedrooms

- 1. How many bedrooms do you need?
- 2. How will each of those rooms be used?
- 3. What are your preferences for the master bedroom?

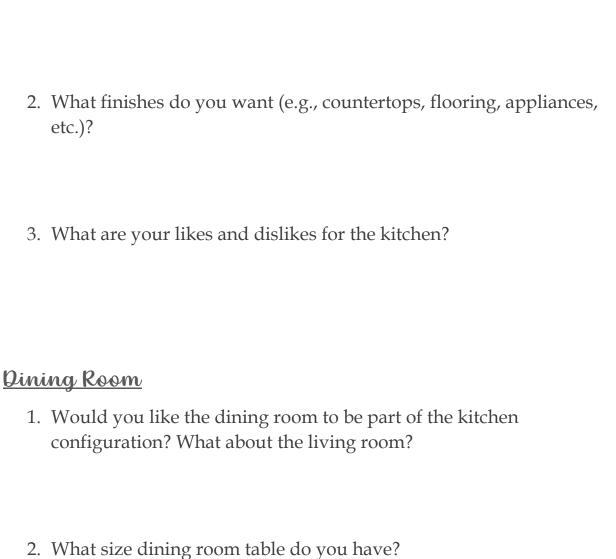
#### Bathrooms

- 1. How many bathrooms do you need?
- 2. What are your needs for each of the bathrooms?

#### <u>Kitchen</u>

1. What features must your kitchen have (e.g., breakfast area, types of appliances, etc.)?





## Living Room/Family Room

1. Describe your likes and dislikes.



- 2. Do you want a fireplace?
- 3. What size room(s) do you have in mind?
- 4. What other rooms do you need or want?
- 5. What else should I know about the inside of the house you are looking for?

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